



## ROWAN COUNTY FINANCE DEPARTMENT

130 W. Innes Street, Salisbury, NC 28144

704.216.8170

[www.rowancountync.gov](http://www.rowancountync.gov)

James M. Howden, CPA | Finance Director

### Memorandum

**To:** Rowan County Board of Commissioners  
Aaron Church, County Manager

**From:** James M. Howden, Finance Director  
David Sifford, Purchasing Agent

**Re:** COVID-19 Temperature Tunnels

**Date:** November 30, 2020

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After due advertisement, bids from qualified firms to supply and install three automatic temperature tunnels in Rowan County Facilities were received on November 17, 2020 by The Bogle Firm, the architectural firm working with the County on the project, and David Sifford, Purchasing Agent. This was the second release of the Request for Bids on the project due to the fact that only one bid was received from the initial Request for Bids.

Again, only one bid was received from the same firm, Integro Technologies. Attached is the bid received from Integro Technologies and the Certified Bid Tab from The Bogle Firm. The \$97,500 cost of the tunnels qualifies for reimbursement under the CRF (COVID Relief Funding) Program.

**Staff's Recommendation:** The Finance Department and the Facilities Management Department recommend that the bid received from Integro Technologies for three automatic temperature tunnels be considered. The tunnels may be purchased using CRF Funding.



The undersigned further agrees that in the case of failure on his part to execute the said contract and required bonding within ten (10) consecutive calendar days after written notice of award of the contract has been given, the check, cash, or bid bond accompanying this bid shall be paid into the funds of the Owner for this project as liquidated damages for such failure.

#### SECTION 5. ADDENDA/BULLETINS:

The undersigned bidder acknowledges receipt of the following Addenda and/or Bulletins:

Addendum No. \_\_\_\_\_ Dated \_\_\_\_\_  
 Addendum No. \_\_\_\_\_ Dated \_\_\_\_\_  
 Addendum No. \_\_\_\_\_ Dated \_\_\_\_\_  
 Addendum No. \_\_\_\_\_ Dated \_\_\_\_\_

#### SECTION 6. MINORITY PARTICIPATION:

Under GS 143-128.2(c) the undersigned bidder shall identify on its bid the minority businesses that it will use on the project and the total dollar value of the bid that will be performed by the minority businesses and list the good faith efforts (Affidavit A) made to solicit participation.

Note: A contractor that performs all of the work with its own workforce may submit an Affidavit (B) to that effect in lieu of the affidavit (A) required above.

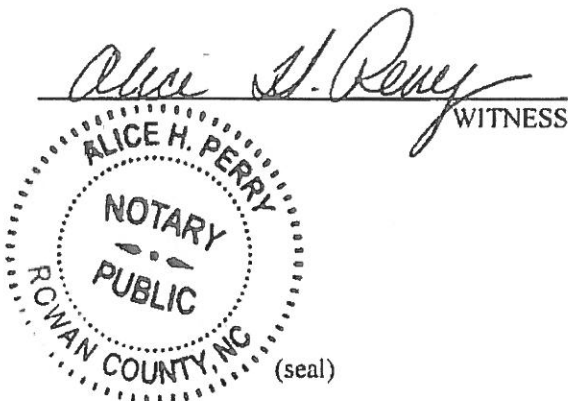
*After the bid opening* - The Owner will consider all bids and alternates and determine the lowest responsible, responsive bidder. Upon notification of being the apparent low bidder, the bidder shall then file within 72 hours of the notification of being the apparent lowest bidder, the following:


An Affidavit (C) that includes a description of the portion of work to be executed by minority businesses, expressed as a percentage of the total contract price, which is equal to or more than the 10% goal established. This affidavit shall give rise to the presumption that the bidder has made the required good faith effort;

--- OR ---

Affidavit (D) of its good faith effort to meet the goal. The document must include evidence of all good faith efforts that were implemented, including any advertisements, solicitations and other specific actions demonstrating recruitment and selection of minority businesses for participation in the contract.

Note: Bidders must submit with their bid the Identification of *Minority Business Participation* list and Affidavit A or Affidavit B as applicable. Failure to file a required affidavit or documentation with the bid or after being notified apparent low bidder may be grounds for rejection of the bid.



  
 Shawn A. Campion - President & CEO (Signature is Company Seal)  
 SIGNATURE AND TITLE  
 Integro Technologies Corp  
 FIRM NAME  
 301 South Main St Suite 200  
 ADDRESS  
 Salisbury NC 28144  
 CITY, STATE, ZIP  
 05-0540350  
 LICENSE NUMBER  
 11/5/2020  
 DATE

**State of North Carolina --AFFIDAVIT B-- Intent to Perform Contract  
with Own Workforce.**

County of Rowan

Affidavit of Integro Technologies Corp      TAX ID# :

(Name of Bidder)

I hereby certify that it is our intent to perform 100% of the work required for the \_\_\_\_\_

Temperature Check Tunnel Covid-19 Relief Fund Projects for Rowan County (Oct 2020) contract.

(Name of Project)

In making this certification, the Bidder states that the Bidder does not customarily subcontract elements of this type project, and normally performs and has the capability to perform and will perform all elements of the work on this project with his/her own current work forces; and

The Bidder agrees to provide any additional information or documentation requested by the owner in support of the above statement. The Bidder agrees to make a Good Faith Effort to utilize minority suppliers where possible.

The undersigned hereby certifies that he or she has read this certification and is authorized to bind the Bidder to the commitments herein contained.

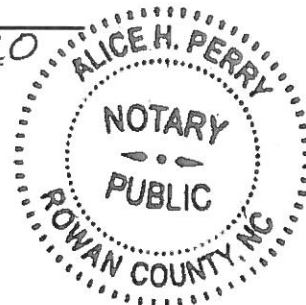
Date: 11-5-2020 Name of Authorized Officer: Shawn A Campion

Signature:

Title: Shawn A Campion - President & CEO (Signature is Company Seal)

SEAL

State of North Carolina, County of Rowan  
Subscribed and sworn to before me this 5 day of NOV 2020  
Notary Public Alise H. Remy  
My commission expires 3/22/2025



**BID TABULATION**  
**Rowan County - COVID-19 Temperature Tunnels**  
**Tuesday, November 17, 2020**

CONTRACTORS	License Number	Bid Bond	AIA A305	MBE	Addenda #1 & 2	Base Position	BASE BID			TOTAL
Integro Technologies	N/A	(check)			N/A	1	\$97,500.00			\$97,500.00
(Tax ID: 05-0540350)										

I certify that the above is a true and accurate tabulation of the bids received at the above referenced dates.



The Bogle Firm  
 Architecture, PLLC  
 Salisbury, NC

Signature