



Rowan County Purchasing Department  
130 West Innes Street, Salisbury, NC 28144-4326  
[www.rowancountync.gov](http://www.rowancountync.gov)  
Telephone 704-216-8100  
Fax 704-216-8110

To: Aaron Church, Rowan County Manager

From: Sheriff Travis Allen

Date: 05/04/2023

Subject: Change Order Contract# 22030

Department Comments:

The Rowan County Sheriff's Office would like to continue with the Wellpath contract. We are satisfied with the accommodations they have made for requested improvements. The 2023-2024 agreement shows a 4.0% increase over the previous contract. Also, the base amount will increase from 1,071,707.52 to 1,114,575.82 annually, 92,881.32 per month. WellPath is not a sole source provider for inmate healthcare. As of BY2023/24 we are going on a yearly basis contractually.

Finance Comments:

Acknowledgment from Department Director

A handwritten signature in black ink, appearing to read "Travis Allen", is written over a horizontal line.

This instrument has been pre-audited in the manner required by the Local Government Budget and Fiscal Control Act.



February 21, 2023

Captain Scott Duffell  
Rowan County Sheriff's Office  
115 W. Liberty Street  
Salisbury, North Carolina 28144

**SECOND AMENDMENT TO THE AGREEMENT FOR  
INMATE HEALTH SERVICES AT  
ROWAN COUNTY, NORTH CAROLINA  
EFFECTIVE JULY 1, 2023**

Re: Annual Renewal for the Inmate Health Care Services Agreement 2023 - 2024

Greetings, Captain Duffell:

Wellpath is proud to partner with Rowan County, and we are excited to move into another year of delivering quality healthcare to your inmates.

Per Section 9.0 of our Agreement, the term of our contract will end June 30, 2023, and automatically renew for an additional one-year period beginning July 1, 2023, through June 30, 2024.

As stated in Article 9.0.1, upon each renewal, the parties shall negotiate an increase to the annual compensation in accordance with the Consumer Price Index for all Urban Consumers, US City Average for Medical Care Services, not less than 3.0% and not-to-exceed 5.0%. The published CPI for September 2022 was 6.5% for September 2022.

To maintain the quality and standard of medical services provided to the inmates, Wellpath requests an increase of 4.0%. We understand the importance of controlling expenses, but providing adequate medical care to inmates is critical to the jail's operation. The proposed increase will help us to meet the increased costs of providing medical services to inmates and maintain our commitment to providing high-quality care.

Application of the 4.0% increase revises the base annual amount for professional health care services rendered at Rowan County from July 1, 2023, through June 30, 2024, from \$1,071,707.52 annually to **\$1,114,575.82 annually, \$92,881.32 per month.**

As such, the Agreement shall be amended as follows by deleting Section 8.0 of the Agreement in its entirety and inserting the following language in lieu thereof:

**8.0 ANNUAL AMOUNT/MONTHLY PAYMENTS.** The base amount to be paid by the County to Wellpath is \$1,114,575.82 for a period of 12 months, payable in equal monthly installments. Each installment shall be at \$92,881.32, pro-rated for any partial months and subject to any reconciliations set forth below. Each monthly payment is to be paid by the County to Wellpath before or on the first day of the month of service.

If the County agrees, please have this letter signed by a duly authorized representative of the County in the space provided and email a signed copy to Andrea Knox, Sr. Retention Specialist, at ***akknox@wellpath.us***.

Pursuant to Section 11.16, this letter shall serve as the Second Amendment to the Agreement upon written consent of all Parties. All other terms of the current Agreement, including any changes detailed above, shall remain in full force and effect through the end of the contract period.





We greatly appreciate our partnership and look forward to another successful year working together. Please feel free to contact Christopher Mosley, Regional Director of Operations for Rowan County, at 404-595-7921 with any additional questions or concerns you may have.

Sincerely,

Stan Wofford  
Senior Vice President

Cc: Christopher Mosely, Regional Director of Operations  
Adolfo Cisnero, Senior Director, Contract Retention

**AGREED TO AND ACCEPTED AS STATED ABOVE:**

Rowan County, North Carolina

Wellpath, LLC

By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date: \_\_\_\_\_

DocuSigned by:  
By:   
3F7F2B28E95B468...  
Name: Justin Searle  
Title: President, Local Government Healthcare  
Date: 2/21/2023

