



<http://www.patagoniahealth.com>

Add-On Sales Agreement 2022 - Bi-directional Quest Labs Interface

Provider: Quest Labs, Existing Account Number: _____

Customer: Rowan County Health Department - NC

1811 East Innes Street

Salisbury, NC 28146

Attn: Meredith Littell, MSN, RN - Nursing Director - meredith.littell@rowancountync.gov

704-216-8846

Karen Khoury, Client Sales - karen@patagoniahealth.com - 919-200-6011

Quote Date: 11/28/2022. This quote expires in 90 days.

Patagonia Health Interface Manager: Komal Sadani, komal@patagoniahealth.com - 984-241-5691

Interfaces:

| Description | Initial Fees | Monthly Fees |
|---|--------------|--------------|
| Quest Labs Bi-directional Interface to include Orders. Currently Rowan County Health Dept. has a unidirectional, results only, interface with Quest Labs. | \$2200.00 | \$83.00 |

Terms:

- Initial Fees will be invoiced upon execution of this contract.
- Monthly Fees will be in place of the current unidirectional pricing and will be applied 90 days from the execution of this contract.
- This subscription will increase annually at the anniversary date of the Sales Agreement, by the US-CPI outlined in the Order Form of the Sales Agreement, or the Renewal Agreement.

Rowan County Health Department - NC

Signature: _____

Date: 12/22/2022

Name: Alyssa Harris

Title: Health Director

Phone: ((704) 216-8777

Email: alyssa.harris@rowancountync.gov

Patagonia Health, Inc. Designed by:

Signature: _____

12/23/2022

Name: Amos Slaymaker

Title: VP of Sales and Marketing

Phone: (919) 439-0964

Email: amos@patagoniahealth.com

info@patagoniahealth.com

Aldridge, Karla L

From: Littell, Meredith L
Sent: Wednesday, November 30, 2022 2:40 PM
To: Aldridge, Karla L
Subject: FW: [External] Spending Funds

As proof...



Meredith Littell, MSN, RN
Nursing Director
Rowan County Public Health
1811 East Innes Street Salisbury, NC 28146
[p] 704.216.8846 [f] 704.216.7991
www.rowancountync.gov/health

From: Smith, Megan C <megan.smith1@dhhs.nc.gov>
Sent: Wednesday, November 30, 2022 12:36 PM
To: Littell, Meredith L <Meredith.Littell@rowancountync.gov>
Subject: RE: [External] Spending Funds

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Perfect, thank you!

If you have any additional training materials or if you can possibly get some photos of the training in session, it would be much appreciated. We are working to highlight LHDs that are thinking outside the box.

Thank you,

Megan C. Smith, MBA
SFRF Program Coordinator
Division of Public Health, Communicable Disease Branch
North Carolina Department of Health and Human Services

919-546-1628 office
919-733-1020 fax
Megan.smith1@dhhs.nc.gov

225 N. McDowell St.
Raleigh, NC 27603

1902 Mail Service Center
Raleigh, NC 27699-1902

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From: Littell, Meredith L <Meredith.Littell@rowancountync.gov>

Sent: Wednesday, November 30, 2022 12:06 PM

To: Smith, Megan C <megan.smith1@dhhs.nc.gov>

Subject: [External] Spending Funds

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Hi Megan,

We are planning to use AA 546 funds for billboards, EMR training, and EMR lab upgrade. I have attached a copy of the proposed cost. The billboards will promote handwashing and vaccination. .

Per our previous conversation regarding EMR training and adding EMR features (bidirectional use with Quest), please find the proposed costs attached for review.

Are we ok to move forward with the spending?

Thank you,
Meredith Littell



Meredith Littell, MSN, RN
Nursing Director
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