



Chip Main
Rowan County Assessor
402 N Main St
Salisbury NC, 28144

Spatialest Inc
15720 Brixham Hill Ave
Suite 300
Charlotte, NC 28277

info@spatialest.com
www.spatialest.com

13 January 2023

Office: 980-766-0705

Dear Chip,

Re: Spatialest Products Proposal: Rowan County, NC

Please find below a quotation for the suite of Spatialest products for Rowan County, NC, for your consideration.

The costs include all annual support, maintenance, hosting and data updates. This quotation is valid for 90 days. Thank you for your interest in Spatialest solutions and please let me know if you have any questions.

Sincerely,

Helen McNulty
Senior Client Executive
Cell: 980 766 0705

A. Product Description

Item	Description
1.	AppraisalEst by Spatialest Inc AppraisalEst is a GIS Based Appraisal toolset providing functionality for data cleansing, data analysis, valuation, and ratio analysis. AppraisalEst uses comparable sales information, property characteristics, and location to produce estimates of value. It combines statistical analysis within the power of a map interface enabling both novice and advanced users to generate high quality accurate appraisal analysis.
2.	Comper Pro by Spatialest Inc Comper Pro is a revolutionary online Comparable Sales selector. Comper helps validate or present assessment information, assists with appeal management and improves accessing or disseminating property information. The associated Comp Grid allows the appraisers to make adjustments to the comps and generate a value. It provides the ability for appraisers to generate their own URAR form/Fee Appraiser style report
3.	Comper for Citizen by Spatialest Inc Comper for the Citizen is an interactive map-based application that allows the taxpayer to view their property in comparison to similar, nearby properties that have recently sold. Simple, easy to use filters allow the citizen to select the sales evidence they feel best represents their property
4.	Property Portal by Spatialest Inc Property Portal consolidates your entire parcel and property details in a single place offering 'one stop shop' access for staff and citizens alike. Any data can be included to provide one source of reliable information. Deeds, Permits, Sales, Ownership and more all in one place
5.	Community by Spatialest Inc The 'Community' product is a dashboard of information designed to enhance civic engagement and empower citizens. Community Shares, Engages, Empowers, Analyzes & Visualizes information and offers improved decision making. Community offers a reduction in transaction costs due to increased data use, provides efficiencies via linked data, and offers the opportunity for economic growth through data analysis and data productization.

6.	Appeals by Spatialest Inc Appeals provides an online Appeals Filing Management System and Online Meeting Scheduler that allows the citizen to submit their appeal online, incorporates document uploads and integrates with Comper for Citizen.
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B. License Fees

Item	Description	Cost (\$)
1.	AppraisalEst (Annual Support & Maintenance)	21,000
2.	Comper Pro (Hosting, Data Updates, Support & Maintenance)	15,500
3.	Comper for Citizen (Hosting, Data Updates, Support & Maintenance) Discount (50%) Annual License (Discounted)	15,500 -7,750 7,750
4.	Property Portal (Hosting, Data Updates, Support & Maintenance)	15,000
5.	Community (Hosting, Data Updates, Support & Maintenance)	14,000
6.	Appeals (Hosting, Data Updates, Support & Maintenance)	14,000

Note: The discounted cost quoted for Comper for Citizen Annual License is based upon the assumption that the product is purchased in addition to Comper Pro.

C. Implementation Fees

Item	Description	Cost (\$)
1.	AppraisalEst Implementation and Training (Customized with Rowan County data) Unlimited Attendees	15,500
2.	Comper Pro (Setup, Design, Data Integration, Testing & Deployment)	7,500
3.	Comper for Citizen (Setup, Design, Data Integration, Testing & Deployment)	WAIVED
4.	Property Portal (Setup, Design, Data Integration, Testing & Deployment)	7,500
5.	Community (Setup, Design, Data Integration, Testing & Deployment)	10,000
6.	Appeals (Setup, Design, Data Integration, Testing & Deployment)	8,500

Note: The implementation fee for Comper for Citizen is waived when purchased in addition to Comper Pro.

D. Professional Services Fees

Additional work can be requested and invoiced accordingly. Travel and expenses associated with onsite consultancy are billed at cost.

Item	Description	Cost (\$)
1.	Additional on-site Consultancy \$1,500 Per Day	Nil
2.	Additional off-site Consultancy \$1,000 Per Day	Nil

E. Costs Year One

Item	Description	Cost (\$)
1.	AppraisalEst Annual License Fee Training & Implementation Total	 21,000 15,500 36,500
2.	Comper Pro Annual License Fee Implementation Total	 15,500 7,500 23,000
3.	Comper for Citizen Annual License Fee Implementation Total	 7,750 0 7,750
4.	Property Portal Annual License Fee Implementation Total	 15,000 7,500 22,500
5	Community Annual License Fee Implementation Total	 14,000 10,000 24,000
6.	Appeals Annual License Fee Implementation Total	 14,000 8,500 22,500

Subsequent Years

Item	Description	Cost (\$)
1.	AppraisalEst Annual License Fee	21,000
2.	Comper Pro Annual License Fee	15,500
3.	Comper for Citizen Annual License Fee	7,750
4.	Property Portal Annual License Fee	15,000
5.	Community Annual License Fee	14,000
6.	Appeals Annual License Fee	14,000