

Rowan Public Library



Submitted by:
The Library Corporation

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Solution

NEW! TLC•Cloud Services

TLC has teamed up with Oracle to redefine your experience with hosting library services: introducing **TLC•Cloud Services**, an improved hosting platform.

TLC•Cloud Services utilizes Oracle Cloud Infrastructure (OCI) to provide our customers with unmatched control, security, and predictability to deliver high-performance, Cloud-based infrastructure services.

OCI is a deep and broad platform of cloud services that enables TLC to design and build our applications in a scalable, secure, highly available, fault-tolerant, and high-performance environment.

Our current products offering **TLC•Cloud Services** include **CARL•Solution™**, **Library•Solution®**, and **Library•Solution® for Schools**. TLC offers ILS hosting in multiple regions of North America and globally, providing support for regions and countries who prefer or require local data residency.



Fast, Enterprise Performance

Combining the elasticity and utility of commercial cloud with the granular control, security, and predictability of on-premise infrastructure, TLC customers can expect high-performance and low latency when using **TLC•Cloud Services**.

With its industry-leading solid-state storage, Oracle Cloud Infrastructure (OCI) tests better than leading competitors on workload, speed, and performance — accomplishing millions of read and write transactions per second. This next-generation cloud network connects to cloud components with no resource oversubscription, ensuring performance is never compromised.

The Latest Hardware

TLC•Cloud Services provides the newest hardware with annual next-generation upgrades, giving your library the fastest performance. By using **TLC•Cloud Services**, our customers can expect the latest CPUs, GPUs, off-box networking, and NVMe SSD based storage services.

Oracle's highly scalable, flat network design limits the number of network hops between compute and storage to a maximum of two. Combined with no-network or CPU oversubscription, and locally attached NVMe storage, you get a low-latency network with predictable performance and fast cloud storage.

And with TLC managing the firewall and day-to-day server responsibilities, as well as secure daily backups, this eliminates the constant server repairs, upgrades, purchases, and minimizes threats to cyber security.



"This is what they do. That's their business. As good as any library is in its IT department, they're not going to compete with a professional hosting service."

- Matthew Mattson, Los Angeles Public Library



Oracle Cloud versus the Next Leading Competitor

The cloud isn't just about flexibility and ease of deployment; it's also about [performance](#).

	Competitor IOPS Performance	Oracle Cloud IOPS Performance	Oracle Performance Advantage
Oracle Database workload using remote block storage	51,261	255,000	5x
Oracle Database workload using local SSD storage	458,675	1,043,104	2x
MS SQL	840,731	1,684,869	2x
4K random write workload	1,439,928	3,232,215	2x
VDI LC initial login workload	93,485	242,778	2x

Based on independent benchmarks conducted by StorageReview in March and August 2018.

AVERAGE UPTIME



Consistent, Reliable Uptime

A major design point of Oracle Cloud Infrastructure (OCI) is its ability to deliver high-level consistency and higher-level performance than competitors. Oracle delivers topnotch design to customers who run performance-sensitive systems and require performance consistency.

Because TLC's Cloud Services strive to provide the target service uptime of 99.95% by building on the high availability and redundancy capabilities of the Oracle Cloud Platform, Oracle Database Backup Service, and Oracle Cloud Infrastructure Object Storage Classic, our clients can be sure they're receiving the utmost reliability in the industry.

This is one of the many reasons TLC utilizes the same Oracle Cloud-based infrastructure for its own internal development environments. TLC has relied on Oracle's RDBMS capabilities and leadership to power its library management and data services products. OCI is the premier platform for managing the Oracle Database, and a logical choice for continuing to power Oracle-based products into the future, which results in an optimized solution for our customers and company.

Outstanding Network and Data Security

In partnership with OCI, **TLC-Cloud Services** provide our customers data-at-rest encryption capability, complementing existing physical data center and application security capabilities. These security defenses include ample encryption, strong access management, and granular resource and network control.

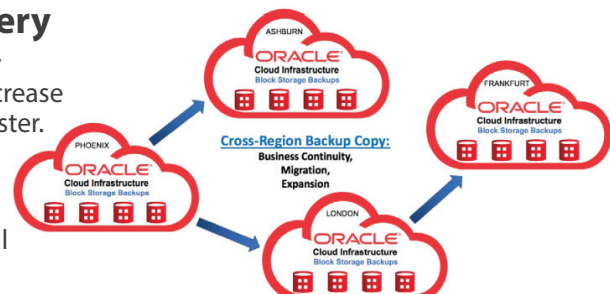


TLC-Cloud Services also provides integrated security services to protect data and control access using security-first design principles. These principles, as employed by OCI, include isolated network virtualization and pristine physical host deployment, which provide superior customer isolation compared to earlier public cloud designs and reduced risk from advanced persistent threats. This means that not only are our customers isolated from one another, but they are also isolated from Oracle and vice versa.

The combination of architecture, technology, and process provides a more secure environment than most on-premises facilities, as well as other public clouds.

Around-the-Clock Disaster Recovery

TLC's Cloud Services includes premium options for geographic service and backup redundancy, to increase customer resilience in the event of a localized disaster. OCI enables TLC to store data, redundantly, across multiple storage servers and multiple availability domains. **TLC-Cloud Services** assumes the responsibility of ensuring and addressing potential issues with data integrity and backup viability.



"The entire concept of having a hosted ILS makes me very happy. I do not enjoy being in the business of the care and feeding of servers."

- Lynn Hoffman, Somerset County





TLC•Cloud Services Quote

Customer ID: 009077
Rowan Public Library

The Library Corporation

Research Park
Inwood, WV 25428
p: 800.325.7759
f: 304.229.0295
FID: 52-1043428

Expiration Date: January 23, 2023

TLC•Cloud Services with Library•Solution, includes:

- Combined elasticity and utility of commercial cloud with the granular control, security, and predictability of on-premise infrastructure to deliver high-performance and cost-effective infrastructure services
- Targeted service uptime of 99.95%
- High-performance and low latency
- Integrated security services to protect data and control access
- Encryption, least-privilege identity and access management, and granular resource and network control
- Zero-trust architecture—tenants are isolated from one another and Oracle
- The latest CPU's, GPU's, off-box networking, and NVMe SSD based storage
- Database configuration and updating

Oracle Cloud Infrastructure (OCI) is a deep and broad platform of cloud services that enables TLC to design and build our applications in a scalable, secure, highly available, fault-tolerant, and high-performance environment.

Customer ID	Hosting Provider	Service Description	Annual Hosting Fee
009077	Oracle Cloud Infrastructure (OCI)	ILS Hosting Services	\$ 8,799
Total			\$ 8,799

*Library•Solution customers should be on version 5.6.2 or later to utilize hosting with TLC•Cloud Services.

**Convenience fee may apply when using a credit card.



Quote Acceptance – By signing below you hereby place your order and agree to the above charges. You may also submit a purchase order in place of signing below.



Signature: _____

Name: _____

Title: _____

Date: _____

