

Rowan County Purchasing Department

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To: Rowan County Board of Commissioners
Aaron, Church, County Manager

From: Jody Farrow-Bennett, Director of Purchasing/Contract Administration

Re: Approval to Purchase AutoPulse Systems for Emergency Services

Date: October 3, 2022

In accordance with G.S. 143-129(e)(9a), Rowan County is exempt from bidding requirements if the County purchases equipment from a contract established by the United States of America or any federal agency, if the contractor is willing to extend to the County the same or more favorable prices, terms and conditions as established in that contract. Zoll Medical Corporation of MA, has agreed to extend to the County the more favorable pricing and terms set forth in their contract with the National Association of State Procurement Officials (NASPO) (2017 Contract #OK-SW-300) for the purchase of fifteen (15) AutoPulse System(s), bands, chargers, cases, and forty-five (45) batteries. The total cost for all of this purchase is \$236,487.75.

Attached is documentation from the awarded company and pricing sheets for the equipment from Zoll Medical Corporation. The NASPO pricing has been verified by the Purchasing Office, the contract was written at 2% off list. The Zoll quote has been quoted at 13.66% off of list. The purchase of the equipment is within the approved fiscal year 2023 budget.

Recommendation: The Emergency Service's Office and the Purchasing Department recommend that the purchase of equipment be awarded to Zoll Medical Corporation for fifteen (15) AutoPulse System(s), bands, chargers, cases, and forty-five (45) batteries at a cost not to exceed \$236,487.75.