



Protecting Our Nation's Defenders™

10 Betnr Industrial Drive – Pittsfield, MA 01201
PH (413) 443-7359 – FAX (413) 445-7865

Quotation: 22225

Customer Code: RWLNC

Quotation Date: 4/22/2022

Lenco Tax ID#: 04-2719777

Repeat Customer: Yes ☐ No ☒

Bill To

Rowan County Sheriff's Office
232 N. Main St.
Salisbury, NC 28144

Ship To

Rowan County Sheriff's Office
232 N. Main St.
Salisbury, NC 28144

Payment Terms	Shipping Terms	Ship Via
Net 30 Days	FOB: Destination	Common Carrier
Estimated Completion	Inhouse Contact	Inspection & Acceptance
12+ Months ARO (Est.)	Jim Massery	At Lenco's Facility in Pittsfield, MA

Item:	Product #	Qty	Unit Price	Extension
Lenco BearCat	BC55003	1	\$ 200,704.00	\$ 200,704.00
Paint Color: Lusterless Urban Green	100558			
LED Lights: All Blue				
Options:				
BearCat G3 4-Wheel Off-Road Upgrade Pkg w/Run-Flats	BC3WOFFRD	1	\$ 34,958.00	\$ 34,958.00
Diesel Engine, 6.7L Turbo	BCDLEN	1	\$ 8,859.00	\$ 8,859.00
(1) 7" Vertical GunPort Upgrade	BCGP7	8	\$ 152.00	\$ 1,216.00
4-Door Configuration	BC4DR	1	\$ 7,858.00	\$ 7,858.00
Hydraulic Front Mounted Receiver with Ram Post and Plate	BCHYDRAM	1	\$ 12,479.00	\$ 12,479.00
Gas Injector Unit	BCGIU	1	\$ 14,552.00	\$ 14,552.00
AC-DC Power Inverter w/Auto Eject	BCINV2000	1	\$ 6,387.00	\$ 6,387.00
High Intensity Driving Lights in Front Bumper	BCHIDL	1	\$ 1,340.00	\$ 1,340.00
Back up Camera System with Monitor	BCBU	1	\$ 2,297.00	\$ 2,297.00
Intercom System: Inside to Outside	BCINT	1	\$ 2,871.00	\$ 2,871.00
Roof Mounted Remote Control Spot Light - LED	BCSLLED	4	\$ 1,404.00	\$ 5,616.00
Radio Prep Package, (1) Max (2)	BCINSRA	1	\$ 502.00	\$ 502.00
Rear A/C - Heating System: High Capacity Upgrade	BCHACUP	1	\$ 7,182.00	\$ 7,182.00
VSP Style Low Profile & Scene Lighting Pkg	BCVSPL	1	\$ 4,068.00	\$ 4,068.00
Armored Oil Pan Guard	BCAOPG	1	\$ 1,936.00	\$ 1,936.00
5 Pack Mag Kit	BCMAGKIT	1	\$ 975.00	\$ 975.00
Electric Power Winch / Synthetic Rope; Modular with Winch Basket	BCWNCHRM	1	\$ 6,095.00	\$ 6,095.00
Rear Tow Hitch Receiver w/ Winch Power	BCRTOWRWP	1	\$ 1,257.00	\$ 1,257.00

BearCat (Configuration Subtotal)		1	\$ 321,152.00	\$ 321,152.00
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Notes:		Proprietary	
Contract 23-03-0524		Subtotal	\$ 321,152.00
		Shipping	\$ 3,700.00
		Tax	\$ -
		Total Order	\$ 324,852.00

WARNING: Information Subject to Export Control Laws

The written approval of the Directorate of US Defense Trade Controls and Lenco Industries, Inc. must be obtained before reselling, transferring, transshipping or disposing of a defense article to any end user, end use or destination other than as stated on this Lenco quote or the shipper's export declaration in cases where an exemption is claimed under this subchapter ITAR 123.9(A).

Acceptance of this quotation or entering into a purchase agreement with Lenco, the purchaser agrees to Lenco's full Terms and Conditions of Sale, available upon request. This quote will be valid for 90 days.

ACCEPTANCE OF PROPOSAL –

Authorized

Signature: _____

Please Sign and Return

Authorized

Signature: _____

Jim Massery

Jim Massery

Thank You

Bid Award**Contract:** 23-03-0524, Fire/EMS/Law Enforcement Specialty Vehicles**Group:** Law Enforcement Support Vehicles**Item:** 923, Lenco Armored Vehicles, SWAT Vehicle, BearCat G3 - Ford F-550

Zone	Vendor	Price	Percent (Taken off MSRP for base price)	Percent (Taken off MSRP for options)	Build File	Options File
Statewide	Lenco Industries, Inc.	\$235,662.00 ^ 200,704 34,958 <u> </u>	6.00%	6.00%	Build	Options



**North Carolina Sheriff's Association
Fire/EMS/Law Enforcement Specialty Vehicles
Bid 23-03-0524**

* Shipping charges will be calculated separately and added to the final total.

* Selected configuration may limit availability of certain options.

Item:	Product #	MSRP	NCSA Price
Diesel Engine, 6.7L Turbo	BCDLEN	\$ 9,390.54	\$ 8,859.00
4-Channel DVR 160 GR	BC4CHDVR	\$ 1,855.00	\$ 1,750.00
17" Flat Panel LCD Monitor	BC17FPLCD	\$ 1,855.00	\$ 1,750.00
24-Volt Conversion System; 2-Cycle Batteries - CROWS	BC24VCSYS	\$ 13,250.00	\$ 12,500.00
AC-DC Power Inverter w/Auto Eject	BCINV2000	\$ 6,770.22	\$ 6,387.00
Back up Camera System with Monitor	BCBU	\$ 2,434.82	\$ 2,297.00
Electric Power Mirrors	BCMIR	\$ 1,598.48	\$ 1,508.00
Electric Power Winch; Modular w/Winch Basket	BCWNCH	\$ 6,579.42	\$ 6,207.00
Explosive Gas Detection Pkg	BCDRG	\$ 5,326.50	\$ 5,025.00
Heated Windshield Upgrade	BCHGW	\$ 2,282.18	\$ 2,153.00
High Intensity Driving Lights in Front Bumper	BCHIDL	\$ 1,420.40	\$ 1,340.00
Intercom System; Inside to Outside	BCINT	\$ 3,043.26	\$ 2,871.00
Integration of Cust Supplied Fiber Optic Spool/Ground Mt & Roof Lead	BCCUSFIBR	\$ 3,710.00	\$ 3,500.00
Light Bar Prep Package	BCILB	\$ 532.12	\$ 502.00
On Board SCBA System/Includes Bottled Air & Inside Attach Points	BCSBA	\$ 27,240.94	\$ 25,699.00
Mounting Plates for Customer Supplied Air Packs (3)	BCCUSTAIR	\$ 795.00	\$ 750.00
Color Camera w/Controller, Front and Rear Monitors	BCPANTILT	\$ 21,571.00	\$ 20,350.00
Radiation Detection Package	BCRAD	\$ 5,326.50	\$ 5,025.00
Radio Prep Package, (1) Max (2)	BCINSRA	\$ 532.12	\$ 502.00
Desert Climate Cooling Package	BCDCCP	\$ 1,908.00	\$ 1,800.00
Interior Crew Compartment Exhaust Fan	BCICEF	\$ 1,259.28	\$ 1,188.00
Rear A/C - Heating System: High Capacity	BCHAC	\$ 3,150.32	\$ 2,972.00
Rear A/C - Heating System: High Capacity Upgrade	BCHACUP	\$ 7,612.92	\$ 7,182.00
Rear A/C - Heating System: Engine Mounted	BCEMAC	\$ 11,130.00	\$ 10,500.00
Roof Mounted Remote Control Spot Light (1) - Max (4)	BCRCSL	\$ 1,064.24	\$ 1,004.00
Roof Mounted Remote Control Spot Light - LED	BCSLLED	\$ 1,488.24	\$ 1,404.00
Color & Thermal Camera w/Controller, Front and Rear Monitors	BCTI	\$ 33,480.10	\$ 31,585.00
Telescoping Mast System; 10' w/Compressor & Proximity Switch	BCTELMAS	\$ 21,360.06	\$ 20,151.00
VSP Style Low Profile & Scene Lighting Pkg	BCVSPL	\$ 4,312.08	\$ 4,068.00
Whelen Liberty LED Light Bar (Installed)	BCLED	\$ 3,408.96	\$ 3,216.00
Trauma Lighting (6) Overhead Dome White w/Hi/Low/Red	BCLTMED	\$ 2,647.88	\$ 2,498.00
Extreme White Rear Area Scene Lights	BCEWRASL	\$ 2,105.16	\$ 1,986.00
Protective Window Screens	BCPWS	\$ 7,294.92	\$ 6,882.00
Protective Window Screens - Automatic	BCPWSA	\$ 9,519.86	\$ 8,981.00
Take Down Light (Bumper Mounted)	BCTDL	\$ 1,964.18	\$ 1,853.00
LRAD Wiring Prep (for internal controls)	BCLWP	\$ 4,791.20	\$ 4,520.00
LRAD T-Lock Mount	BCLTM	\$ 1,725.68	\$ 1,628.00
LRAD Hatch Mount	BCMHH	\$ 1,445.84	\$ 1,364.00
LRAD Roof Rail Mount	BCLRRM	\$ 1,515.80	\$ 1,430.00
In-Line Diesel Fuel Heater	BCDFH	\$ 795.00	\$ 750.00
ECM Diagnostics System	BCEDS	\$ 318.00	\$ 300.00
Fire Suppression System (Crew Area Only)	BCFSSCA	\$ 20,034.00	\$ 18,900.00
5 Pack Mag Kit	BCMAGKIT	\$ 1,033.50	\$ 975.00
Armored Oil Pan Guard	BCAOPG	\$ 2,052.16	\$ 1,936.00
Fire Suppression: Engine; Manual Discharge	BCFSUPE	\$ 6,444.80	\$ 6,080.00
Fire Suppression: Tires: Left Side & Right Side; Manual Discharge	BCFSUPT	\$ 14,702.20	\$ 13,870.00
Front Area Barricade Plow with Hydraulic Lift	BCPLOW	\$ 14,299.40	\$ 13,490.00
Integrated LED Visor Lights (8): 4 Red / 4 Blue	BCIVL	\$ 2,156.04	\$ 2,034.00
Integrated Side Area Lights: (8): 2 Red / 2 Blue / 4 White	BCSAL	\$ 2,156.04	\$ 2,034.00
Gas Injector Storage Basket	BCGISB	\$ 1,372.70	\$ 1,295.00
2 Rear Area Electric Fans	BC2RELFAN	\$ 318.00	\$ 300.00
HRI Mineroller Vehicle Integration Kit w/ Export Crate	HRIMV/K-SOMFL	\$ 8,469.40	\$ 7,990.00
24V System (HRI Mineroller Hydraulic Steering upgrade) w/ Export Crate	24VHRI-SOMFL	\$ 13,674.00	\$ 12,900.00
Advanced BMI MRAP Gunner's Seat	BCBMIGS	\$ 1,573.04	\$ 1,484.00
Blast Seat (Each)	BCBSEATS	\$ 3,195.90	\$ 3,015.00
2-Mid Back Seats in Rear (Bench Seats Shortened)	BCMBS	\$ 1,673.74	\$ 1,579.00
Wall Mounted Flip Down Seat	BCFLIPSEAT	\$ 508.80	\$ 480.00
Ford F550 Service Manuals	BCFMNL	\$ 662.50	\$ 625.00
Seat Belts Rear Bench Seats	BCSBLT	\$ 1,318.64	\$ 1,244.00
Spec Rest Sniper System	BCSRESTSS	\$ 4,218.80	\$ 3,980.00
Work Counter/Control Station w/Swivel Seat/Lumbar Support	BCWKCT	\$ 5,300.00	\$ 5,000.00
Fold-Up Steel Work Table	BCFSWT	\$ 1,393.90	\$ 1,315.00
Run-Flat Tires: Set of (6)	BCRF6	\$ 6,391.80	\$ 6,030.00
19.5" Spare Tire with Run Flat	BCSTRF	\$ 2,446.48	\$ 2,308.00
Run-Flat Tires for 22.5" Tire and Wheel Upgrade	BCRF225	\$ 7,507.98	\$ 7,083.00
22.5" Spare Tire with Run Flat	BCSTRF2	\$ 3,066.58	\$ 2,893.00
22.5" Tire and Wheel Upgrade	BCTWU	\$ 9,328.00	\$ 8,800.00
G3/G4 Spare Tire with Run-Flat	BC40STRF	\$ 5,251.24	\$ 4,954.00
(1) 7" Vertical GunPort Upgrade	BCGP7	\$ 161.12	\$ 152.00
4-Door Configuration	BC4DR	\$ 8,329.48	\$ 7,858.00
Armored Engine Firewall	BCAEF	\$ 15,070.02	\$ 14,217.00

BCVSPL
8/24/08

Ballistic Skip Round Shield	BCBSRS	\$ 2,052.16	\$ 1,936.00
Front Mtd Hydraulic Robot Lift/Delivery Platform/Winch	BCFMHYRO	\$ 7,950.00	\$ 7,500.00
BearCat Life-Cycle Maintenance Program	BCLCMP	\$ 147,924.06	\$ 139,551.00
Light Weight Assault Litter	BCLWAL	\$ 1,325.00	\$ 1,250.00
Bedrock Paint	BCPJ	\$ 3,564.78	\$ 3,363.00
Emergency Escape Hatch	BCEEH	\$ 3,627.32	\$ 3,422.00
Extreme Heat Reducing Insulation & Sound Reduction Pkg	BCEXHT	\$ 3,226.64	\$ 3,044.00
Front Mounted Receiver with Ram Post and Plate	BCFRAM	\$ 4,768.94	\$ 4,499.00
Hydraulic Front Mounted Receiver with Ram Post and Plate	BCHYDRAM	\$ 13,227.74	\$ 12,479.00
Break and Rake	BCBAR	\$ 1,272.00	\$ 1,200.00
Ram Cam with Monitor	BCRC	\$ 25,363.68	\$ 23,928.00
Ram Cam Prep Pkg	BCRCP	\$ 2,307.62	\$ 2,177.00
RAM Cam Plug & Play Package	BCPPP	\$ 5,342.40	\$ 5,040.00
360 Camera System	BC360DEG	\$ 4,687.32	\$ 4,422.00
Gas Injector Unit	BCGIU	\$ 15,425.12	\$ 14,552.00
Gun Mount for 240 w/Pedestal/Gasket/Armor Shield	BCGMT240	\$ 8,471.52	\$ 7,992.00
High Gloss Exterior Paint (CARC is Standard)	BCHGP	\$ 9,222.00	\$ 8,700.00
Military Style Cupola and Mechanical Turret System	BCMTUR	\$ 19,783.84	\$ 18,664.00
Military Style Cupola w/Ballistic Windows & Mechanical Turret System	BCMCPOLA	\$ 27,900.26	\$ 26,321.00
1-Plasma Rope	BCPLAS1	\$ 533.18	\$ 503.00
BearCat UV Ray Protective Cover	BCUVPC	\$ 2,573.68	\$ 2,428.00
BearCat Spare Parts Kit	BCG5SP	\$ 1,974.78	\$ 1,863.00
BearCat Export Conversion	BCEXCON	\$ 4,266.50	\$ 4,025.00
Rear Tow Hitch Receiver	BCRTOWR	\$ 1,065.30	\$ 1,005.00
Single Side Personnel Door w/Window/Gunport/Adj Ht Gunner Stand	BCSSPD	\$ 5,300.00	\$ 5,000.00
Supplemental Floor Armor/Blast Shield	BCSFA	\$ 5,579.84	\$ 5,264.00
Water Monitor (Integration) with Joy Stick Control	BCMON	\$ 41,321.98	\$ 38,983.00
Water Monitor (Integration) w/Joy Stick Control: Bumper Mounted Nozzle	BCMONBMN	\$ 29,786.00	\$ 28,100.00
Water Piercing Monitor	BCWPN	\$ 7,251.46	\$ 6,841.00
Semi-Automatic Tire Inflation System (STIS)	BCSTIS	\$ 9,116.00	\$ 8,600.00
Crows Integration w/24 Volt Conversion	BCCRWS	\$ 53,650.84	\$ 50,614.00
Vehicle Front Stabilization System	BCVFSS	\$ 17,257.86	\$ 16,281.00
Engineering Support Labor Rate (per hour)	BCELSR	\$ 275.60	\$ 260.00
Roadside Tire Tool Kit	BCRTK	\$ 908.42	\$ 857.00
Weapons Mount	BCWMT	\$ 212.00	\$ 200.00
Special Ops Package	BCSOP	\$ 13,270.14	\$ 12,519.00
Front Skid Pan	BCFSP	\$ 1,815.78	\$ 1,713.00
Certified Air Transportability Package	BCCATP	\$ 2,635.16	\$ 2,486.00
Large Capacity Fuel Cell	BC68GFT	\$ 4,888.72	\$ 4,612.00
Power Inverter - Export	BCPIEX	\$ 3,164.10	\$ 2,985.00
Extreme Use Off-Road Suspension Upgrade	BCORS	\$ 7,008.72	\$ 6,612.00
Roof Mounted Alley Lighting - (1) Max (4)	BCRMAL	\$ 2,345.78	\$ 2,213.00
Water Fording Upgrade	BCWFO	\$ 21,191.52	\$ 19,992.00
Front Bumper Intersection Lights	BCBIL	\$ 1,908.00	\$ 1,800.00
Fender Intersection Lights	BCFIL	\$ 3,165.16	\$ 2,986.00
Color & Infrared Camera w/ Controller, Front and Rear Monitors	BCPANTILTIR	\$ 28,880.76	\$ 27,246.00
Advanced Rescue MedEvac Package	BCRMP	\$ 84,794.70	\$ 79,995.00
19.5 Spare Tire, No Run-Flat	BC195ST	\$ 1,571.98	\$ 1,483.00
22.5 Spare Tire, No Run-Flat	BC225ST	\$ 1,952.52	\$ 1,842.00
Protective Window Covers	BCWC	\$ 1,709.78	\$ 1,613.00
MedEvac Benches w/ stretcher restraints	BCMEDBENCH	\$ 3,459.84	\$ 3,264.00
Gooseneck Task Lights (4)	BCGTL	\$ 3,460.90	\$ 3,265.00
DS Medical Cabinet	BCMEDCABDS	\$ 11,803.10	\$ 11,135.00
PS Medical Cabinet	BCMEDCABPS	\$ 3,663.36	\$ 3,456.00
IV Hooks	BCIVHOOK	\$ 742.00	\$ 700.00
Stretcher Hook Prep	BCSHP	\$ 1,601.66	\$ 1,511.00
Electric Power Winch; Front Bumper Mounted	BCWNCHFRONT	\$ 5,556.52	\$ 5,242.00
Light Duty Electric Powered Winch: 10,000 lbs Capacity	BCWNCHSUFRONT	\$ 5,557.58	\$ 5,243.00
Electric Power Winch / Synthetic Rope; Front Bumper Mounted	BCWNCHRMPPFRONT	\$ 6,441.62	\$ 6,077.00
Electric Power Winch / Synthetic Rope; Modular with Winch Basket	BCWNCHRMPP	\$ 6,460.70	\$ 6,095.00
Rear Tow Hitch Receiver w/ Winch Power	BCRTOWRWP	\$ 1,332.42	\$ 1,257.00
DEF Tank Guard; Diesel Engine Only	BCDEFG	\$ 992.16	\$ 936.00
Exterior Equipment Storage Compartment	BCSCOMP	\$ 3,201.20	\$ 3,020.00
Navy Specialized Cupola & Turret System	BCMTURNA006	\$ 19,783.84	\$ 18,664.00
Navy Gun Mount System	BCGMTNA006	\$ 9,368.28	\$ 8,838.00
Quick Collapsible Navy Gun Mount System	BCG3GMTNA006	\$ 26,076.00	\$ 24,600.00
Ammo Storage Rack	BCASR	\$ 2,448.60	\$ 2,310.00
Flip-up Running Board	BCFRB	\$ 4,138.24	\$ 3,904.00
Go Light Protective Cage	BCGLC	\$ 53.00	\$ 50.00
Integrated Decontamination System	BCADS	\$ 26,686.56	\$ 25,176.00
Draco Prep Package	BCDRACOPREP	\$ 2,009.76	\$ 1,896.00
Reverse Opening Hood	BCROH	\$ 4,346.00	\$ 4,100.00
Light Guard Package	BCLG	\$ 53.00	\$ 50.00
Front Mud Flaps	BCFMF	\$ 599.96	\$ 566.00
Advanced Rescue Front End	BCARFE	\$ 34,725.60	\$ 32,760.00
External Storage Cabinets Driver & Passenger Side	BCESC	\$ 4,966.10	\$ 4,685.00
X-Series Utility Bed Cabinet	BCXBEDCAB	\$ 5,959.32	\$ 5,622.00
Interior Rubber Mats (In Place of Carpets)	BCRMF	\$ 482.30	\$ 455.00
In-Skins	BCINSKINS	\$ 6,264.60	\$ 5,910.00
Large Escape Hatch w/ Ladder	BCEHWL	\$ 1,504.14	\$ 1,419.00
SCBA Flip up Seat	BCSCBAFSEAT	\$ 2,268.40	\$ 2,140.00
SCBA Seat w/ Base	BCSCBASEAT	\$ 1,965.24	\$ 1,854.00
Forward Facing Camera	BCFFC	\$ 2,434.82	\$ 2,297.00
Whole Vehicle Bedrock Paint	BCPJWV	\$ 7,130.62	\$ 6,727.00

Severe Duty Axle Upgrade	BCSDAU	\$ 30,740.00	\$ 29,000.00
INTRAXX System (gunport layout)	BCINTRAXX	\$ 1,335.60	\$ 1,260.00
Tire Shields (Qty 4)	BCTIRESHIELD	\$ 3,230.88	\$ 3,048.00
(2) Fin Grip Weapons Mount & Base	19-482	\$ 1,272.00	\$ 1,200.00
Hydraulic Ram Upgrade (Post Production non-prep)	BCHYDRAMPROD	\$ 20,859.74	\$ 19,679.00
MIEMS Special Configuration	MIEMS	\$ 43,850.08	\$ 41,368.00
Stryker Center-Mount for Pro-XT Stretcher	BCPROXTMOUNT	\$ 17,564.20	\$ 16,570.00



US Government Cooperative Purchasing Contracts

1. GSA Federal Acquisition Service – Multiple Award Schedule

Contract Number: GS-07F-169DA

Current Option Period End Date: August 22, 2026

Important Links:

- [Lenco GSA eLibrary Link](#)
- [1122 Participating States](#)

2. H-GAC – Ambulances, EMS, and Other Special Service Vehicles

Contract Number: AM10-20

Current Option Period End Date: September 30, 2023

Important Links:

- [HGACBuy Contract Link](#)

3. North Carolina Sheriff's Association (NCSA) – Fire/EMS/Law Enforcement Specialty Vehicles

Contract Number: 23-03-0524

Current Option Period End Date: June 17, 2023

Important Links:

- [NCSA Contract Award Documents Link](#)

4. US Communities (OMNIA Partners) – Public Safety & Emergency Preparedness

Contract Number: 4400008468

Current Option Period End Date: September 30, 2023

Lead Agency: County of Fairfax, Virginia

Lead Contractor: Safeware, Inc. and Mallory Safety and Supply, LLC

Important Links:

- [US Communities / OMNIA Partners Contract Link](#)

5. New Jersey Cooperative Purchasing Alliance (Bergen County Co-Op) – Catalog / SWAT Equipment

Contract Number: BC-Bid-#21-55 (COOP)

Current Option Period End Date: December 3, 2023

Lead Agency: County of Bergen, NJ

Lead Contractors: Tomahawk Strategic Solutions

Important Links:

- [Bergen County Co-Op Contract Link](#)

Designer and Manufacturer of Tactical Armored Security Vehicles

10 Betnr Industrial Drive • Pittsfield, MA 01201 • Tel (413) 443-7359 • Fax (413) 445-7865

www.LencoArmor.com • e-mail: Info@LencoArmor.com

6. Howard County, MD Office of Procurement and Contract Administration – New Vehicles, Class 1 – 7

Contract Number: 4400004548

Current Option Period End Date: June 30, 2023

Important Links:

- [Howard County, MD Current Awards and Contracts Link](#)
- [Current Contracts Link](#)

7. State of Iowa – Specialty Vehicles: Armored Rescue Vehicle

Contract Number: RFB0221005001 / 21052B

Current Option Period End Date: August 31, 2023

Important Links:

- [Iowa Department of Administrative Services Link](#)

Last updated June 24, 2022

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