



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-339542-44627.724DB

Issued: 03/07/2022

Quote Expiration: 04/15/2022

EST Contract Start Date: 05/01/2022

Account Number: 110527

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
Business;Delivery;Invoice-232 N Main St 232 N Main St Salisbury, NC 28144-4343 USA	Rowan County Sheriff's Office - NC 232 N Main St Salisbury, NC 28144-4343 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Daniel Blair Phone: Email: dblair@axon.com Fax:	Phone: Email: Fax:

Program Length	40 Months
TOTAL COST	\$63,787.83
ESTIMATED TOTAL W/ TAX	\$85,297.05

Bundle Savings	\$5,826.02
Additional Savings	\$15,309.97
TOTAL SAVINGS	\$21,135.99

PAYMENT PLAN	
PLAN NAME	INVOICE DATE
Year 1	Apr, 2022
Year 1 HW/True Up	Apr, 2022
Year 2	Aug, 2022
Year 3	Aug, 2023
Year 4	Aug, 2024

AMOUNT DUE	
Year 1	\$12,731.00
Year 1 HW/True Up	\$12,863.80
Year 2	\$12,731.01
Year 3	\$12,731.01
Year 4	\$12,731.01

Quote Details

Bundle Summary				
Item	Description			QTY
AB3C	AB3 Camera Bundle			14
AB3MBD	AB3 Multi Bay Dock Bundle			2
DynamicBundle	Dynamic Bundle			1
BWCUwTAP	BWC Unlimited with TAP			14

Bundle: AB3 Camera Bundle		Quantity: 14	Start: 5/1/2022	End: 8/31/2025	Total: 9786 USD			
Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
Camera	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	14	\$699.00	0.00%	\$685.02	\$699.00	\$9,786.00
Camera Mount	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	16	\$0.00	0.00%	\$0.00	\$0.00	\$0.00
USB	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	16	\$0.00	0.00%	\$0.00	\$0.00	\$0.00

Bundle: AB3 Multi Bay Dock Bundle Quantity: 2 Start: 5/1/2022 End: 8/31/2025 Total: 3077.8 USD								
Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
Dock	74210	AXON BODY 3 - 8 BAY DOCK	2	\$1,495.00	0.00%	\$209.30	\$1,495.00	\$2,990.00
Power Cord	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	2	\$0.00	0.00%	\$0.00	\$0.00	\$0.00
Wall Mount	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	2	\$43.90	0.00%	\$6.15	\$43.90	\$87.80

Bundle: Dynamic Bundle Quantity: 1 Start: 5/1/2022 End: 8/31/2025 Total: 0 USD								
Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)
Other	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	140	\$0.40	100.00%	\$0.00	\$0.00	\$0.00
Other	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	28	\$1.00	100.00%	\$0.00	\$0.00	\$0.00
Other	75015	SIGNAL SIDEARM KIT	14	\$249.00	100.00%	\$0.00	\$0.00	\$0.00

Bundle: BWC Unlimited with TAP Quantity: 14 Start: 5/1/2022 End: 8/31/2025 Total: 40284.03 USD									
Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)	
E.com License	73746	PROFESSIONAL EVIDENCE.COM LICENSE	14	\$39.00	10.47%	\$0.00	\$34.92	\$19,554.22	
Camera Warranty	80464	EXT WARRANTY, CAMERA (TAP)	14	\$11.67	10.47%	\$296.95	\$10.45	\$4,242.14	
Warranty	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	2	\$21.00	10.47%	\$76.34	\$18.80	\$1,090.52	
Multi-bay Dock Refresh 2	73688	MULTI-BAY BWC DOCK 2ND REFRESH	2	\$1,685.00	76.68%	\$55.01	\$392.98	\$785.95	
Device Storage	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	14	\$24.00	10.47%	\$0.00	\$21.49	\$12,033.37	
Camera Refresh 2 with Spares	73310	AXON CAMERA REFRESH TWO	14	\$790.00	76.69%	\$180.45	\$184.13	\$2,577.83	

INDIVIDUAL ITEMS									
Category	Item	Description	QTY	List Price	Discount	Tax	Net Price	Total(USD)	
Other	73680	RESPOND DEVICE PLUS LICENSE-	14	\$19.00	0.00%	\$0.00	\$19.00	\$10,640.00	
							Total:	\$10,640.00	

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

This quote is co-termed with quote Q-320197 (executed contract #00064615). Year one has been pro-rated to 5 months to align with agency annual billing dates. This has been done according to an anticipated ship date range of 03/01/2022-03/15/2022.

Signature

Date Signed

3/7/2022