



NORTH CAROLINA

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Rowan County Purchasing Department
130 West Innes Street, Salisbury, NC 28144-4326

www.rowancountync.gov

Telephone 704-216-8178

Fax 704-216-8166

To: Rowan County Board of Commissioners
Aaron, Church, County Manager

From: Jody Farrow-Bennett, Director of Purchasing/Contract Administration
Don Bringle, Facilities and Parks Director

Re: Sole Source & Contract with P&G Security

Date: March 16, 2023

Rowan County Purchasing Policy requires sole-source purchases over \$5,000 be approved by the Board of Commissioners. This agreement would be approved as a 'sole-source' using standardization or compatibility as the overriding consideration per NCGS 143-129(e)(6) which allows for an exception to the bidding laws when:

1. Performance or price competition for a product are not available; or
2. A needed product is available from only one source of supply; or
3. Standardization or compatibility is the overriding consideration

Rowan County Parks & Recreation utilized P&G Security Guard, Inc. for security services last year and that contract expired November 1, 2022. The request for service covers April through November of 2023. Multiple quotes were solicited, the department reached out directly to P&G Security, Allied Securities Services in Charlotte, Southeastern Securities in Iredell County, and North State Securities in Winston Salem. The consensus is that due to the contract period being only eight (8) months and most vendors are not local; they are declining to quote.

The County is requesting utilize P&G as a Sole-Source and to enter contract with P&G Security Guard, Inc. for FY23/FY24 to cover security request at Dan Nicholas Park. Not to Exceed \$50,000.00.

Attached is unsigned contract and email from P&G Security Guard, Inc. honoring last years quoted price of \$31.00 an hour.

Recommendation: Board of Commissioners approve Sole-Source and authorize County Manager to approve contract with P&G Security Guard, Inc. Not to exceed \$50,000.00.